



**Plating Systems and Technologies, Inc.** was founded in 1985 to serve the market for mechanical plating and mechanical galvanizing. Our business has been built on six key factors:

**Favorable pricing.** Our prices for proprietary products used in mechanical plating and mechanical galvanizing are less than competitive offsets (where available).

**Superior Product Performance.** We have the most comprehensive list of products for mechanical plating and mechanical galvanizing (larger than all of our competitors combined). Our products provide a smoother, brighter finish with more efficient metal utilization. That is why we provide proprietary products to most of the mechanical platers and galvanizers in North America.

**Knowledgeable Technical Support.** Tom Rochester (below left) and David Rochester (below right), the world's leading experts on mechanical deposition processes, have solved thousands of problems for mechanical platers and galvanizers. They have developed hundreds of products for mechanical platers and galvanizers. Their breadth and depth of knowledge of this technology is unsurpassed.

**Prompt Product Delivery.** We pride ourselves on rapid responses to all our customers. Many orders are shipped the same day and over 95% are shipped within 24 hours.

**Research and Development.** PS&T is the only mechanical plating and galvanizing supplier that continues to do research and development. Each and every year, new products are developed and released to provide our customers with the best possible products based on today's available technology.

**We're Easy To Do Business With.** When you call us, you'll find we respond promptly and knowledgeably about our products and processes. We don't barricade ourselves behind a voice mail system. We're friendly and cooperative. If you aren't purchasing mechanical plating and galvanizing proprietaries from us yet, give us a call. You'll be pleasantly surprised about the level of support and depth of understanding you receive from the leaders in the art and science of mechanical deposition!



**Tom Rochester**, founder of Plating Systems, worked at 3M with responsibility for manufacturing and developing new products. 3M's Plating Systems Department was sold to MacDermid, and he briefly worked for them before founding PS&T in 1985.

**David Rochester**, President of PS&T, is a graduate of the University of Rochester and obtained his C.E.F. in 2000. He was PS&T's first employee in 1986 and has been involved full-time with PS&T's Products and Processes since 1996.



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